

Overview

Prometheus Health Partners, LLC (“Prometheus”) is an entrepreneurial investment firm seeking to acquire a controlling interest in a privately-held small to medium sized company in the healthcare services and technology markets. Prometheus offers both capital and operational resources to provide flexible liquidity options to business owners and transition day-to-day responsibilities to our management team supported by a distinguished group of investors and advisors.

Prometheus offers a different kind of exit for owners who are considering retirement or new ventures. After the sale, we intend to take a direct management role in the business, with a commitment to its ongoing success.

Investment Focus

Prometheus intends to prioritize companies that are focused on improving the quality, coordination, and management of healthcare and reducing the cost of healthcare delivery. Prometheus believes that there are significant investment opportunities in the healthcare technology, business services, and outpatient care delivery sectors. Prometheus also intends to investigate opportunities in the relatively new space of utilizing wireless connectivity, cloud computing, and data analytics often collectively termed the “connected and digital health”.

Areas of Interest	Company Profile	Financial Profile
<ul style="list-style-type: none"> Healthcare Business Services Business Intelligence Healthcare IT Services and Software Healthcare Data Analytics Disruptive Outpatient Care Delivery Home Based Healthcare Mobile and Digital Health Telehealth 	<ul style="list-style-type: none"> Privately owned; motivated sellers History of steady growth Strong middle management Recurring revenues Protected intellectual property No impending tech. obsolescence Strong market position Diverse customer base 	<ul style="list-style-type: none"> Revenues of \$5-\$50 million Revenue growth > 5% Low business cycle exposure Consistent margins and profitability EBITDA > \$1 million EBITDA margins > 10% Limited CapEx Positive cash flow for 3 years

What Makes Us Different

We are not building a portfolio	We are focused on investing in a single, privately held business as a platform for growth.
We are active business managers	A cornerstone of our investment strategy is the commitment to take an active role in the management of the business.
We value business legacy preservation	We are committed to ensuring business continuity and preserving customer and employee relationships.
We want to partner with business owners	Prometheus offers highly flexible acquisition structures that can allow owners to retain an ongoing interest and operating roles in the business.
We look to the future	Prometheus recognizes the increasing role of mobility, cloud computing, and data analytics in healthcare and has the needed expertise in these areas to create a future-proof plan for business growth.

Our Team



Mikhail “Mike” Rozenfeld is the Managing Partner of Prometheus. Mike is an accomplished executive with considerable expertise in healthcare markets and has a record of successful sourcing, evaluation, investing, and deal execution. Prior to founding Prometheus, Mike worked in venture development, middle market private equity, management consulting, and investment banking. Mike anticipates benefiting from a strong group of investors and advisors with deep industry expertise in healthcare and vast experience in evaluating, acquiring and operating companies.

Contact

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